

AN EMPOWERED ORGANIZATION IS ONE
IN WHICH INDIVIDUALS HAVE THE
KNOWLEDGE, SKILL, DESIRE, AND
OPPORTUNITY TO PERSONALLY SUCCEED
IN A WAY THAT LEADS TO
COLLECTIVE ORGANIZATIONAL
SUCCESS.

Stephen R. Covey

Welcome to **The Performance Hub**

- We are a **performance enhancement consultancy**, South African based, privately owned, profit driven and with deep roots
- We started out as a training organisation in 2001, but have evolved over the years, in response to the changing client and market requirements, into a performance enhancement consultancy with a well established market position and a reputable client base
- We partner with clients to enhance their business performance objectives through:
 - developing skilled, motivated and highly engaged individuals and teams
 - building competencies required in high performing cultures to assist clients achieve competitive advantage
- We work with clients across a variety of business sectors, most of whom have remained loyal to the organisation since inception 13 years ago
- Clients have always been at the centre of our growth and transformation... We are committed to building deep partnerships with our clients, and staying closely in touch with their changing needs
- We are a Level 1 BEE contributor which gives our clients enhanced procurement recognition. When reporting on preferential procurement, for every R100 spent with our company, the client will recognize R135
- In essence, we are an organisation that learns all the time, cares about the value it creates, how it creates it, and the impact we have on all stakeholders

Powering **business**
results by living
our **VALUES**



TRANSFORMATION

changing, influencing and shaping people and environments in a collaborative and uplifting way



INNOVATION

making an impact by working with new or existing ideas to solve problems and create opportunities



PASSION

driving outstanding results with an attitude powered by energy and enthusiasm



INTEGRITY

building trust and confidence through congruent thought, word and action

Our **values**

What we do

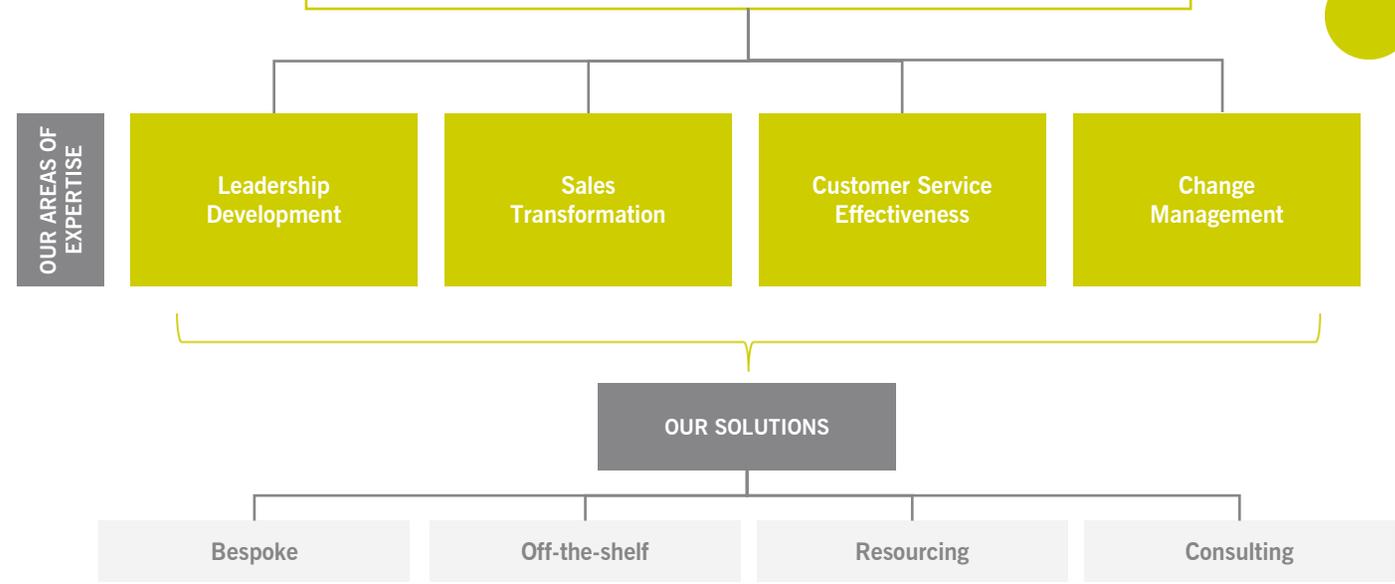
Our areas of expertise that unlock sustained performance span across Leadership, Sales, Service, Change and Organisational Development practices.

We believe that core to business success is an engaged workforce, with the right skills set, driving towards the right activities at the right time, and our solutions prepare employees at every level to play their part. Our performance enhancement solutions can be contracted in a number of ways, which include:

1. **Bespoke:** architecting highly customised end to end performance solutions that are tailored to business requirements
2. **Off-the-shelf:** ready made workshop based learning programmes, and the purchase and or licencing of intellectual property
3. **Resourcing strategies:** Resources that can be brokered include: Facilitators, Coaches, Assessors, Moderators, Design and development consultants, Specialist consultants and motivational speakers
4. **Consulting services:** professional advisory services across all our areas of expertise

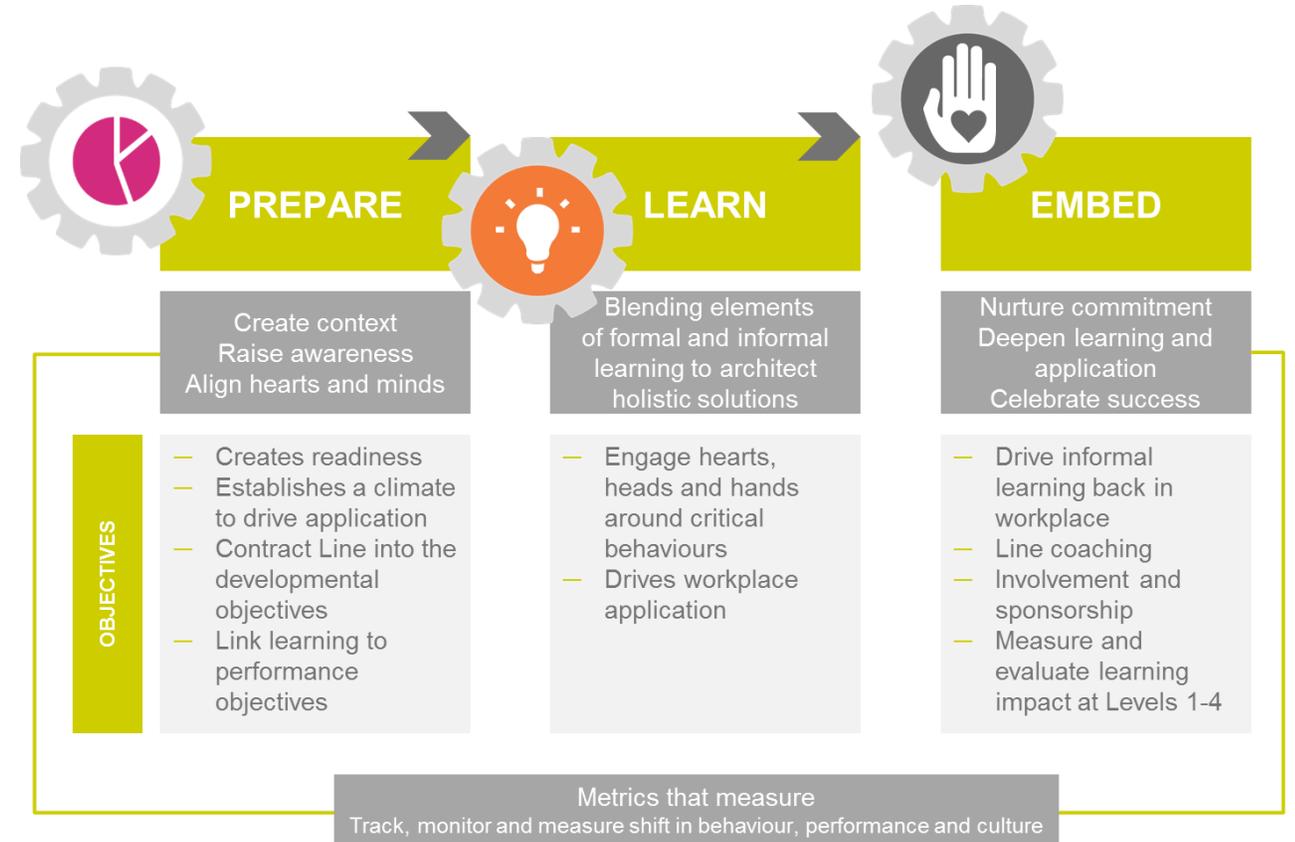
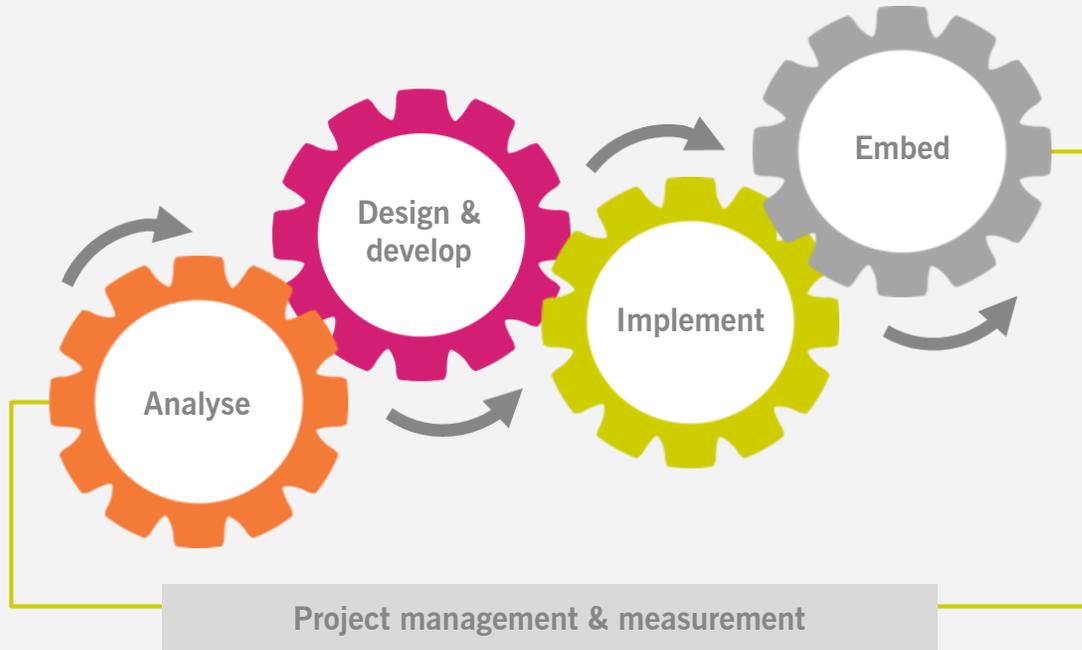


We are a **PERFORMANCE ENHANCEMENT CONSULTING ORGANISATION** focused on equipping people, teams and organisations with the capacity needed to achieve sustained performance.



Our engagement process

We engage with our clients through a systematic process with an end goal of measurable business results. This is underpinned by project management rigour, to ensure efficient and high impact delivery of all client solutions. The process is outlined below:



Distilling what we've learned over the last 14 years, and aligned to best practice, we have developed a signature learning process that is a culmination of key activities, over time, that drive for high performance.

Our performance enhancement process

Our track record



We work with clients across a variety of business sectors with a well established presence in the financial services sector working across the BIG 4. We work in South Africa and into Africa.

How we create value



the performance **HUB**
performance through people

"I have had the opportunity to partner with The Performance Hub on a number of key projects for our business and these have all been designed and implemented by The Performance Hub team with their unique blend of passion, creativity and professionalism. At all times, The Performance Hub shows up and delivers – always putting us as the client first, and demonstrating commitment towards driving action and impact. It is a pleasure working alongside the TPH team and I look forward to partnering with them on further future projects."

*Lee Francis, Chief Operating Officer,
Wealth and Investment Management, Absa*

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